

Motivating high-calibre staff vocabulary

Market Leader Intermediate Unit 8

Join the words and expressions up below (they are divided into two sections). How are these things connected to the topic of retaining high-performing people?

competitive	impact
pep	indifferent
sheer force of	package
attractive to rival	companies
financial	advantage
lost	granted
important	powerment
take for	productivity
blind or	talks
good financial	example
em-	motivators
wise	mentor
little real sense of	as special
a platform for self-	skills
creative	development
mastering new	thinking
provision of a coach or	employers
fast-	efficiencies
good administrative	support
in-	tracking
regard someone/ something	where it is going

What other tips could you give for motivating high flyers, e.g. modern offices?

If you were a head hunter, what would you say to persuade someone to leave their company?

What are the stages of finding an executive for a top company, do you think?

How do you think the phrases below are related to the process of headhunting a top manager?

full briefing
client organisation
journals
nominations of appropriate candidates
labour intensive
authoritative sources
map the business sector
cross-reference
commentators
academics
wide networks
a broad cross-section
rising stars
likely level of availability

Listen to "Headhunting" (Market Leader Unit 8 tapescript 8.2) and check your answers

Do you think you would make a good head-hunter? Why/ why not? What would your reaction be if a head-hunter approached you?