

Motivating high-calibre staff vocabulary

Market Leader Intermediate Unit 8

Join words from the left and right of the same section below to make expressions connected to the topic of retaining high-performing people:

competitive	impact
pep	indifferent
sheer force of	package
attractive to rival	companies
financial	advantage
lost	granted
important	powerment
take for	productivity
blind or	talks
good financial	example
em-	motivators
wise	mentor
little real sense of	as special
a platform for self-	skills
creative	development
mastering new	thinking
provision of a coach or	employers
fast-	efficiencies
good administrative	support
in-	tracking
regard someone/ something	where it is going

What tips could you give for motivating high flyers?

As a head hunter, what would you say to persuade someone to leave their company?

What are the stages of finding an executive for a top company, do you think?

How do you think these phrases are related to the process of headhunting a top manager?

full briefing	client organisation
journals	nominations of appropriate candidates
labour intensive	authoritative sources
map the business sector	cross-reference
commentators	academics
wide networks	a broad cross-section
rising stars	likely level of availability

Listen to "Headhunting" (Market Leader Unit 8 tapescript 8.2) and check your answers

Do you think you would make a good head-hunter? Why/ why not?

What would your reaction be if a head-hunter approached you?